



VISION

Shape and own the future

To be a transforming, equitable, sustainable, and academically excellent University of Technology anchored in its communities.

MISSION

To offer technological, career-directed educational programmes focussing on the innovative problem-solving research and engage with government, business, industries and communities as end-users.

DEPARTMENT OF INSTITUTIONAL ADVANCEMENT DEPUTY DIRECTOR: FUNDRAISING DEVELOPMENT (P6)

Key Performance Areas:

- Set up systems for fundraising and development at the University, in line with the relevant policies (Donor Recognition and Stewardship Policy; Third- stream income Policy)
- Undertake proactive prospect research for approved projects.
- Proactive fundraising as per the Advancement Cycle
- Donor and partner stewardship
- Administration and reporting

Minimum Requirements:

- Relevant postgraduate diploma/Honours degree (Business Sciences, Communication, Marketing) OR certificated courses in Resource Mobilization and Philanthropy in a higher education environment.
- If a relevant postgraduate degree or diploma, then five years' experience in fundraising in a higher education environment.
- If certificated courses in Resource Mobilization and Philanthropy, then ten years' experience in fundraising in a higher education environment.

Recommendation:

- Extensive networks with prospects and donors
- Good knowledge of the HE Sector in SA
- Awards for outstanding performance in fundraising

Competencies:

- Portfolio of evidence indicating fundraising worth more than R5 million per annum, donor/partner interactions and MOU/As
 - Driver's license
 - High degree of competency with current computer technology and fundraising tools
 - High degree of proficiency in communicating both verbally and in writing
 - Travel may be required.
 - The incumbent should be a mature, confident individual who interacts easily with high level executives (e.g. CEOs, executive and senior management, high net worth individuals and alumni)
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Salary Scale: R773 804.00 – R992 325.00 basic salary per annum.

Benefits: 13th cheque, housing subsidy, pension, group life, medical aid, and study grant.

Interested applicants should send (a) a motivation detailing the extent to which they meet the requirements of the position; (b) an application form (downloadable from www.mut.ac.za); (c) a Curriculum Vitae; (d) certified copies of academic qualifications plus academic records, proof of professional registration with a relevant professional body where applicable and copy of a valid driver's license. **(Please provide academic transcripts and SAQA evaluation certificate, if qualifications were obtained outside South Africa)**; and (e) names of three contactable referees to: Department of Human Resources and Development, via email: hr@mut.ac.za.

Enquiries: Tel: (031) 907 7560 / 7565

Closing Date: 22 November 2024

Mangosuthu University of Technology is committed to meeting the objectives of Employment Equity to improve representivity within the institution. Preference will be given to applicants from designated groups in accordance with our Employment Equity targets including people with disabilities. In accordance with the Departmental EE targets, first preference will be given to African Female.